

# JSMEA organizes seminar in Turkey

Japan Ship Machinery and Equipment Association (JSMEA) was in the Turkish capital of Istanbul on Sept. 25 to hold a ship machinery and equipment seminar, in cooperation with the first JSMEA seminar there in eight years, a period that has seen a notable increase in the number of aged ships.

The seminar attracted 170 persons—more than the last time—from the local maritime industry, including ship owners and shipbuilders. Representing JSMEA were Mr. Shinzo Yamada, chairman; Mr. Masaharu Ono, vice-chairman; Mr. Rejiro Urabe, head of the Overseas Market Development Working Group; and Mr. Shuzo Ueda, head of the Overseas Fishing Vessel Market Development Working Group. The quartet of leaders was accompanied by a delegation of 56 members from 19 member companies.

Mr. Yamada opened the seminar, saying, “Here in Turkey, the maritime industry has been growing rapidly in recent years. It is a global base for building not only commercial vessels for owners in Europe, but offshore support vessels, fishing boats and other high-value-added ships as well.

“We believe today’s seminar will be a great opportunity for those of you from the Turkish maritime industry to know Japanese ship machinery and equipment products,” the JSMEA chairman said.

Mr. Huseyin Çinar, secretary-general of the Turkish Shipowners’ Association, then addressed the audience on the importance of strengthening the relations between Turkey and Japan. He pointed out that while shipping tonnage provided by Turkish owners ranked 15th place in the world, vessels built in Japan account for 18% of those registered in Turkey. Therefore, he said, it is important to reinforce the relations between the two nations, and that he hoped their partnership would grow further.

From the ship owners’ association, Mr. Cihan Ergenç, vice-chairman, was also in attendance. As was invitee Ms. Mehtap Özdemir, secretary-general of the Turkish Shipbuilders’ Association, who stressed that her nation’s shipbuilding industry has a 600-year history, and boasts one of the world’s greatest shipbuilding and repairing capacities. She also introduced innovative and ecologically friendly projects being advanced at local shipyards.

Following these leaders’ addresses, 17 of the attending JSMEA-affiliated ship machinery and equipment manufacturers gave presentations on up-to-date information on their respective products and technologies. In parallel with the presentations, lively exchanges of views were held at conference tables arranged by the 19 members for those in similar business sectors. Visitors were provided with detailed information on products and technologies, while question-and-answer sessions were held on the presentations.



Mr. Shinzo Yamada giving the opening remarks.



Mr. Huseyin Çinar is a guest speaker.



JSMEA members give presentations.



Conference tables are arranged for negotiations.



Many people gather at the seminar.



Ms. Mehtap Özdemir is another guest speaker.



Mr. Masaharu Ono makes the closing speech.



Conference tables are arranged for negotiations.

After the seminar, JSMEA gave a well-received sushi reception to give its attending member companies and local and other visitors opportunities to casually interact.

Many of the JSMEA members participating in the seminar said that it was a valuable opportunity, as they were able to directly give the latest information not only to previous customers, but also to those with whom they had newly established relations. They added that they had successfully promoted the Japanese ship machinery and equipment industry and established stronger relations with their customers, potential customers and other local parties.

On Sept. 26, a day after the seminar, a delegation of 18 members representing JSMEA and affiliated companies, including Mr. Ueda, visited two local shipyards: the Cemre Shipyard and the Tersan Shipyard. The members were encouraged to observe the facilities and exchange opinions with staff members at the shipyards on future trends. The members of the delegation remarked that it had been great opportunity to call at the shipbuilders, and witness firsthand the many high-value-added ships being constructed. They also said they had learned many things through the detailed briefings and information from their hosts.

**About ship machinery and equipment seminar in Turkey**

**Date:** Wednesday, Sept. 25, 2019

**Venue:** Istanbul Marriott Hotel Asia (address: Kayisdagi Caddesi No. 3, Atasehir, Istanbul 34750, Turkey)

**Cooperating organizations:** Turkish Shipowners' Association and Turkish Shipbuilders' Association

For more details: <https://www.jsmea.or.jp/en/seminar/2019/turkey/>

**Number of attending JSMEA members:** 19

**Those giving presentations and arranging conference tables:** 17 (Fuji Electric Co., Ltd.; Fuji Trading Co., Ltd.; The Hanshin Diesel Works, Ltd.; Ibuki Kogyo Co., Ltd.; IHI Power Systems Co.,

Ltd.; Kamome Propeller Co., Ltd.; Kawasaki Heavy Industries, Ltd.; Mitsubishi Heavy Industries Marine Machinery & Equipment Co., Ltd.; Nabtesco Corp.; Nakashima Propeller Co., Ltd.; Naniwa Pump Mfg. Co., Ltd.; Nippon Paint Marine Coatings Co., Ltd.; Semco Ltd.; Taiko Kikai Industries Co., Ltd.; Taiyo Electric Co., Ltd.; Tokyo Keiki, Inc.; and Yanmar Co., Ltd.)

**Those only arranging conference tables:** 2 (Isoda Metal Co., Ltd. and Utsuki Keiki Co., Ltd.)

**About visits to local shipyards**

**Date:** Thursday, Sept. 26, 2019

**Visited shipyards:** Cemre Shipyard and Tersan Shipyard

**JSMEA-affiliated companies represented by delegation members:**

**About local shipyards**

**<Cemre Shipyard>**

Capacity of up to 12,000 tons of steel stock a year, the Cemre Shipyard specializes in the production of ferries and specialized vessels.

**Largest vessels:** 29,900 deadweight tons

**Maximum annual completion capacity:** 43,400 deadweight tons

**Facilities:** two quays, two slipways and others

**<Tersan Shipyard>**

Tersan Shipyard became operational in the early 1990s as a ship service company. In 2001, its group established the Tersan Shipyard, its first shipyard, in Tuzla, Istanbul. In 2008, it relocated some of its newbuilding construction and repair functions to Yalova.

**Largest vessels:** 12,100 deadweight tons

**Maximum annual completion capacity:** 65,800 deadweight tons

**Facilities:** three floating docks, two outfitting quays, one repair berth, one slipway and others.



Mr. Shinzo Yamada kicks off the reception.



Sushi chefs prepare sushi at the reception hall.

The JSMEA delegation visits the Cemre Shipyard.



Attendees talk amongst one another at the reception.



Mr. Reijiro Urabe gives an address during the reception.

The JSMEA delegation also calls at the Tersan Shipyard.

