

会 員 各 位

一般社団法人 日本船用工業会  
専務理事 安藤 昇  
(公印省略)

Posidonia2022展示会への出展募集について

拝啓 時下ますますご清栄のこととお喜び申し上げます。

当会の事業運営につきましては、平素から格別のご高配を賜り厚く御礼申し上げます。

さて、当会では、欧州の有力船主国であるギリシャで開催される「Posidonia2022展示会」に参加いたします。前回のPosidonia2020は、新型コロナウイルス感染拡大の影響により中止となりましたため、現地での開催は4年ぶりとなります。

当会がかねてより、ギリシャ船主と交流を図っておりますが、欧州のみならず世界の海事関係者が集まる本展示会に参加することは、アフターコロナを見据え、世界の海事動向の把握、来場者と意見交換を行えるほか、出展各社のPRにもつながるまたとない機会です。是非ともこの機会に出展をご検討頂きますようご案内申し上げます。

つきましては、別添資料をご覧ください、本展示会に出展をご希望される場合は、出展申込書に必要事項をご記入のうえ、来る1月26日(水)までに当会宛にお申し込み下さいますよう宜しくお願い申し上げます。

敬 具

記

[出展募集展示会]

「ポシドニア2022展示会」

開催期間：2022年6月6日(月)～6月10日(金)

開催場所：ギリシャ共和国、アテネ市郊外

会 場：Metropolitan Expo Centre

[添付書類及び資料]

1. 出展案内 : 1部
2. 出展申込書 : 1部
3. Posidonia2022フロアマップ : 1部
4. Posidonia2022概要 : 1部
5. オンラインブース出展について : 1部

[その他]

新型コロナウイルス感染症拡大に伴う日本政府の勧告(感染症危険情報)に従い、展示会開催の1か月前の時点で展示会開催国がLV3(渡航中止勧告)又はLV4(避難勧告)に該当する場合、当会事務局職員の渡航は見合わせることでしておりますので、あらかじめご了承の程宜しくお願いいたします。なお、現在、ギリシャはLV3(渡航中止勧告)となっています。

[申込書の送付先及び問い合わせ先]

一般社団法人日本船用工業会

業務部 担当：山崎 E-mail：yamasaki@jsmea.or.jp

〒105-0001 東京都港区虎ノ門1-13-3 東洋共同ビル5F

電話：03-3502-2041 Fax：03-3591-2206

以 上

ギリシャにおける国際海事展

## ポシドニア 2022 展示会

The International Shipping Exhibition



### 出 展 案 内

会 期 : 2022年6月6日 ~ 10日

開催場所 : ギリシャ共和国、アテネ市郊外

一般社団法人 日本船用工業会

**JSMEA**

**Japan Ship Machinery & Equipment Association**

## 【はじめに】

今回で第27回の開催となります本展示会は、西暦偶数年に欧州の有力船主国であるギリシャで開催される歴史ある国際海事展です。

当工業会は、日本の船用工業ならびに船用工業製品の優秀性を広くPRする事を目的に、日本財団助成事業「船用工業の海外海事展への参加」事業の一環として本展示会に参加いたします。

欧州船主のみならず、世界の海事関係者が集まる本展示会に参加することは、アフターコロナを見据え、世界の海事動向の把握、来場者と意見交換を行える等、出展各社のPRにもつながるまたとない機会ではないかと思われます。この機会に是非とも出展をご検討頂きますようご案内申し上げます。

## 【展示会概要】

1. 名称 : The Posidonia Sea Tourism Forum  
The International Shipping Exhibition
2. 開催期間 : 2022(令和4)年6月6日(月)～ 10日(金)
3. 開催場所 : ギリシャ共和国、アテネ市郊外
4. 会場 : Metropolitan Expo Centre
5. 会場総面積 : 約30,000㎡
6. 主催 : Posidonia Exhibitions SA

## 【当工業会の参加概要】

1. 参加機関 : 一般社団法人 日本船用工業会
2. 参加面積 : 269㎡程度
3. 出展形態 : 日本のナショナルスタンドとして、日本船舶輸出組合と共同で出展します。

## 【スタンドデザイン及びレイアウトについて】

1. 当工業会の出展面積範囲内でのレイアウト、デザインは出展企業で話し合い、スタンドデザインを決定致します。
2. デザイン及びレイアウトにつきましては、後日ご案内する出展者会議席上にて検討し、決定致します。

## 【展示物の輸送について】

貨物輸送料金は各社様の負担となります。

輸送会社の選択は自由となりますが、展示会場内での作業は当会指定の輸送会社となります。詳細はお問い合わせください。

## 【スペース展示 募集要領】 ※装飾の有無により2通りの参加方法があります

1. 出展申込面積 : 9㎡を最小単位とし、追加は3㎡単位とします。
2. 参加方法
  - ①スペースのみ（装飾は参加企業による手配）
    - 出展料に含まれるもの
      - ・スペース料
      - ・展示会場内での展示物開梱、空き箱保管及び再梱包に係る経費
      - ・基礎電気工事費用
      - ・電気料金
      - ・商談用飲料（ペットボトル）
      - ・出展スペース内の床清掃及びゴミ処理費用
      - ・当工業会出展者紹介冊子の作成費用
      - ・オフィシャルカタログ掲載料（1出展者1口分）
      - ・出展者入場パス及び入場招待券に関する経費（枚数制限あり）
      - ・感染症防止対策用備品（消毒用アルコール等）

■出展料に含まれないもの（出展者負担）

- ・ 展示物の輸送費及び付帯経費（展示会場往復）
- ・ 出展者が独自に発注する費用（電気工事及び電気使用料金等）
- ・ 出展者が独自に雇用するレセプションリスト及び通訳等の経費
- ・ 出展者の渡航費用

②装飾つきブース（装飾は当工業会による手配）

■出展料に含まれるもの

- ・ スペース料
- ・ 当工業会が制作する基本デザインに基づく装飾経費
- ・ 商談テーブル1セット・受付カウンター（椅子つき）
- ・ 展示会場内での展示物開梱、空き箱保管及び再梱包に係る経費
- ・ 基礎電気工事費用
- ・ 電気料金
- ・ 商談用飲料（ペットボトル）
- ・ 出展スペース内の床清掃及びゴミ処理費用
- ・ 当工業会出展者紹介冊子の作成費用
- ・ オフィシャルカタログ掲載料（1出展者1口分）
- ・ 出展者入場パス及び入場招待券に関する経費（枚数制限あり）
- ・ 感染症防止対策用備品（消毒用アルコール等）

■出展料に含まれないもの（出展者負担）

- ・ 展示物の輸送費及び付帯経費（展示会場往復）
- ・ 出展者が独自に発注する費用（電気工事及び電気使用料金等）
- ・ 出展者が独自に雇用するレセプションリスト及び通訳等の経費
- ・ 出展者の渡航費用

3. 出展料

①スペースのみ

【基本出展】基本展示スペース9m<sup>2</sup>で85万円（不課税）

【追加出展】追加展示スペース3m<sup>2</sup>につき31万円（不課税）

②装飾つきブース

【基本出展】基本展示スペース9m<sup>2</sup>で95万円（不課税）

【追加出展】追加展示スペース3m<sup>2</sup>につき35万円（不課税）

4. 展示装飾：

- (1) ①スペースのみを選択された場合は、当工業会は一切の装飾を行いません。各社にてデザイン、施工、撤去をお願いいたします。
- (2) ②装飾つきブースを選択された場合は、当工業会は基本装飾のみ提供いたします。各社が独自で追加する装飾につきましては、各社にて手配、費用負担をお願いいたします。
- (3) 出展者が独自に発注する装飾等を含めた出展物の図面及び資料等の詳細は、所定の期日までに提出していただきます。
- (4) 出展物の展示方法は、所定の期日までに当工業会と協議のうえ企画して下さい。
- (5) 貨物の開梱、再梱包、据付、スタンド設営等の諸作業は当工業会が行います。当工業会指定の輸送業者以外で貨物を輸送した場合は、開梱、再梱包を行う際に出展者の立ち合いを必ずお願いします。
- (6) 当工業会の承諾を得ずに持ち込んだ出展物及び展示装飾物等で、全体の調和及び統一を阻害し、他の出展者に迷惑を及ぼす可能性があるものと判断されたものは撤去する場合があります。

## [パネル展示 募集要領]

1. 出展料：35万円（不課税）
2. 展示形態：展示可能なパネルまたは壁紙  
システム部材（1面の大きさとして、横1,000mm×縦2,500mm程度を予定）2面を利用した、次の①、②のいずれかによる展示とします。
  - ①A1サイズ（横841mm×縦594mm 又は 横594mm×縦841mm）のパネル2枚まで。
  - ②データ出力壁紙による展示  
\* データは出展者にて作成いただきます。
3. 出展料に含まれる主な経費：
  - ・ 出展社名表示
  - ・ カタログ展示（展示会終了後カタログ残部は、原則現地廃棄処分とします。）
  - ・ 受付カウンター
  - ・ パネルによる出展の場合は据付け及び撤去費用。データ出力壁紙による出展の場合は、壁紙貼り付け及び撤去費用※パネル(カタログ含む)の輸送費および付帯経費は出展料に含まれません。

## [オンラインブース展示 募集要領] ※詳細は資料5をご参照下さい。

1. 出展料：30万円（不課税）
2. 展示形態：オンラインツールを通じたリモート展示
3. 出展料に含まれる経費：
  - ・ 出展社名表示
  - ・ カタログ展示（展示会終了後カタログ残部は、原則現地廃棄処分とします。）
  - ・ 来場者用椅子
  - ・ 大型モニターおよびタブレット手配費用（共有）
  - ・ インターネット回線費用（オンラインシステム費用含む）※カタログの輸送費および付帯経費は出展料に含まれません。

## [カタログ展示 募集要項]

1. 出展料：10万円
2. 展示形態：カタログラックでの展示
3. 出展料に含まれる経費：
  - ・ 出展者名表示
  - ・ カタログラックの手配・設置・撤去等の作業※カタログの輸送費及び付帯経費は出展料に含まれません

## [提出書類]

提出期限等の詳細については出展者にご案内いたします。

1. 出展申込（確認）書
  - ①出展者スタンドのレイアウト及び装飾図面
  - ②出展者リストデータ・原稿
  - ③派遣者名簿データ
  - ④その他必要書類

## [貨物の梱包及び輸送]

詳細は当工業会指定業者よりご案内いたします。

## [貨物に対する保険]

出展者にて付保をお願いします。

## [会場諸元]

1. 床面の最大荷重：2,000kg/m<sup>2</sup>

2. 電 源 : 220V - 50Hz/単相、380V - 50Hz/三相
3. 実 演 : 電動駆動のみ可。ただし、騒音、振動の大きいものを運転することは出来ません。
4. 会場内 : 保税地域となっておりますので、許可無く物品の搬入、搬出及び処分することは厳禁とされております。

## [出展物の管理]

当工業会は、貨物の管理について善良なる管理者として最善を尽くしますが、天災地変その他不可抗力による損害についての責任は負いません。

## [申込方法]

出展申込書を下記申込先までご郵送下さい。何れも先着順に受付し、締切日以前に募集予定規模に達した場合は、申込を締切させていただきますのであらかじめご了承下さい。

一般社団法人日本船用工業会

業務部 担当 : 山崎 E-mail : yamasaki@jsmea.or.jp

〒105-0001 東京都港区虎ノ門1-13-3 虎ノ門東洋共同ビル5F

電話 : 03-3502-2041 Fax : 03-3591-2206

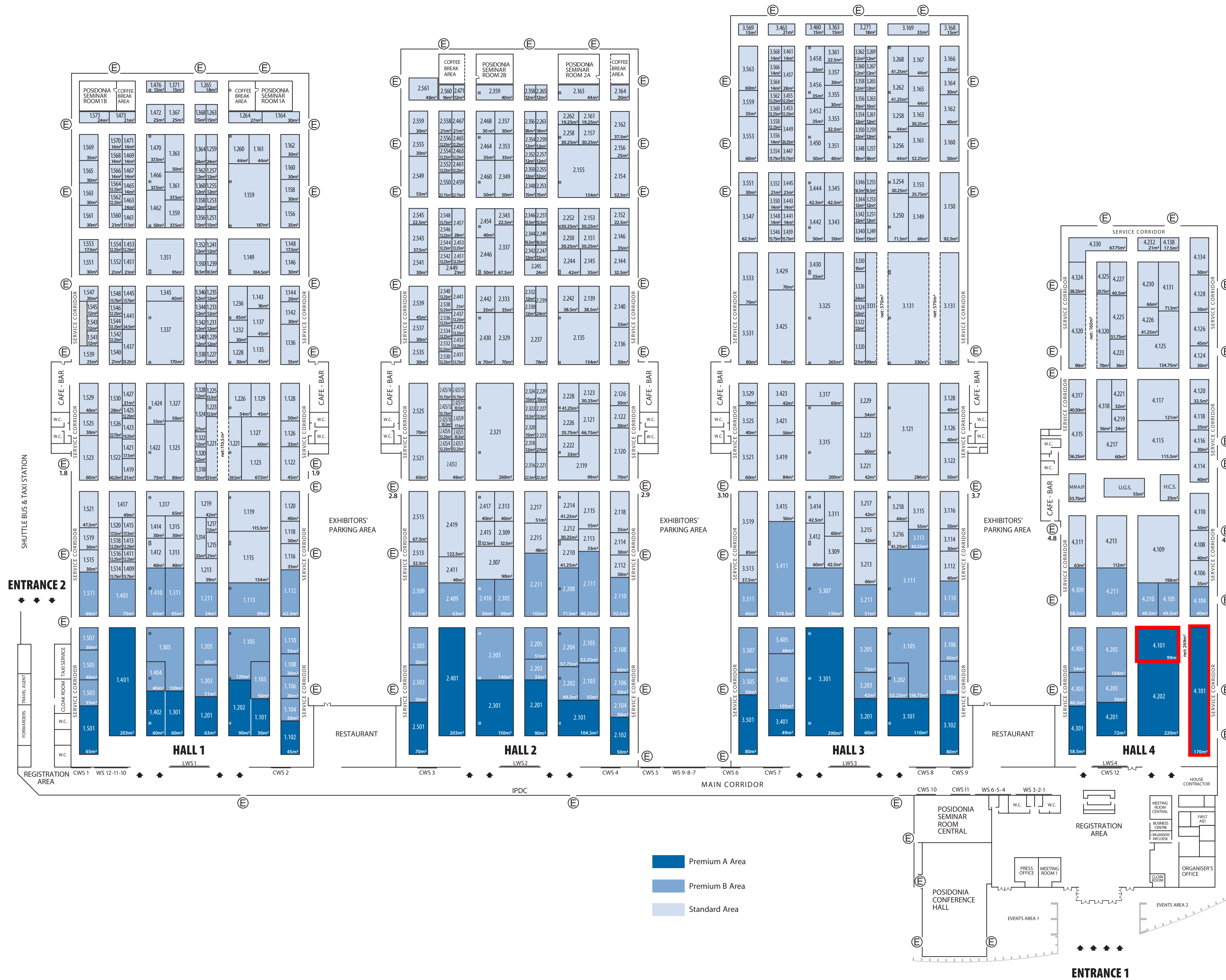
## [申込締切日]

令和4年1月26日(水) / Email 必着

## [その他]

1. 当会が開催する出展者会議開催の7日前の出展者都合によるキャンセルの場合は、キャンセル料は一切戴きません。ただし、上記期日を過ぎてからの同上のキャンセルについては、出展料全額をご負担いただきます。
2. 出展申込内容の変更につきましては、出展会議開催の14日前までに担当者宛までご連絡ください。ただし、上記期日を過ぎてからの出展申込内容の変更については、いかなる場合もお受けできませんのであらかじめご了承ください。
3. 展示会中止・延期に伴うキャンセルの場合は、中止時期に応じて生じる経費(主催者への出展料やパビリオン施工費等)が異なりますので、返金に係る詳細な金額は適宜事務局よりご連絡いたします。
4. 新型コロナウイルス感染症拡大に伴う日本政府の勧告(感染症危険情報)に従い、展示会開催の1か月前の時点で展示会開催国がLV3(渡航中止勧告)又はLV4(避難勧告)に該当する場合、当会事務局職員の渡航は見合わせることにしておりますので、あらかじめご了承の程宜しくお願いいたします。なお、現在、ギリシャはLV3(渡航中止勧告)となっております。
5. 本出展案内に記載されていない事項については、当該出展者との協議により決定いたします。なお、協議が成立しない場合には、当会の定めるところによります。

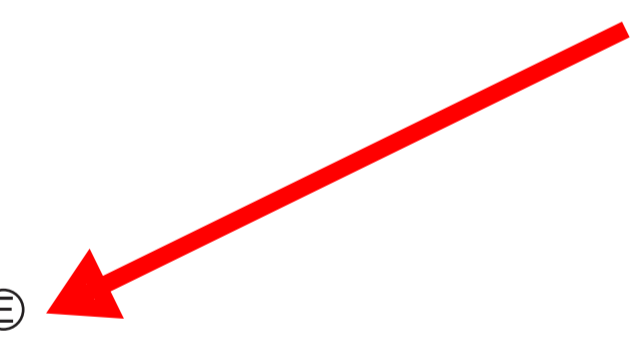
本事業は、日本財団の助成金を受けて実施するものである。



ⓔ emergency exits

M.M.A.I.P. Ministry of Maritime Affairs & Insular Policy  
U.G.S. Union of Greek Shipowners  
H.C.S. Hellenic Chamber of Shipping

ジャパンパビリオン出展予定場所  
(赤枠箇所)



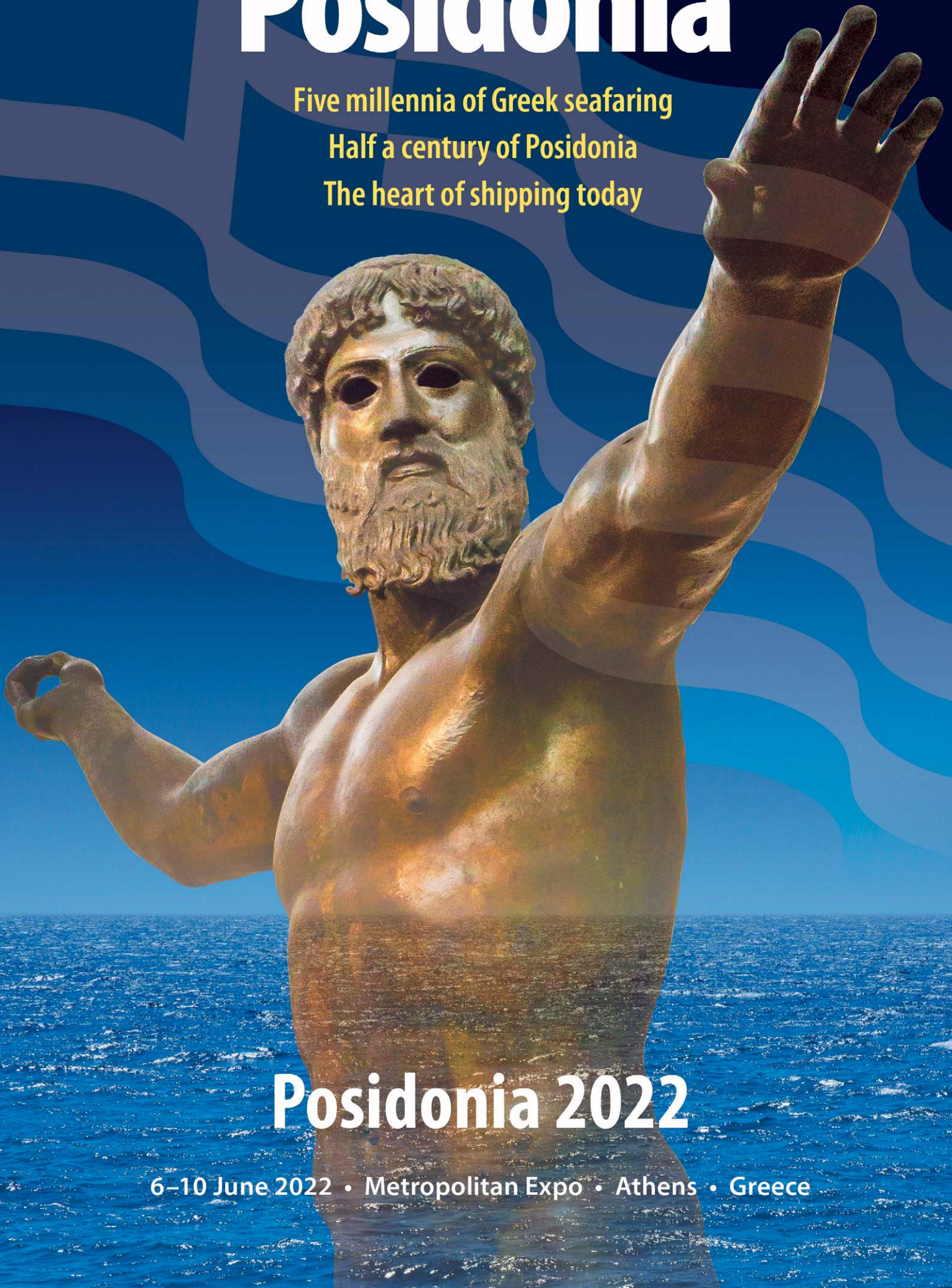
- Premium A Area
- Premium B Area
- Standard Area

ENTRANCE 1



# Posidonia

Five millennia of Greek seafaring  
Half a century of Posidonia  
The heart of shipping today



## Posidonia 2022

6–10 June 2022 • Metropolitan Expo • Athens • Greece

# Posidonia 2022

## A family affair

A welcome from the President of the Union of Greek Shipowners

*It is often said that Posidonia gatherings are 'family'. That is how it feels, a global family of tens of thousands from over ninety*



*countries coming together here in Athens for an enjoyable week of lively discussion and productive business. Renewing and beginning friendships that are the foundation of long-*

*term success. This family's strong roots go deep: five millennia for Greek shipping and half a century of Posidonia. But together at Posidonia we will be looking ahead, to great opportunities, and to meeting the challenges we face together.*

*In 2022 the Union of Greek Shipowners and the whole Greek shipping community will again welcome you to Posidonia, where our purpose is to turn those opportunities and challenges into successful business.*

### **Theodore Veniamis**

*President, Union of Greek Shipowners*

Under the auspices of



**Ministry of Maritime Affairs and Insular Policy**



**Union of Greek Shipowners**



**Hellenic Chamber of Shipping**

With the support of



**Municipality of Piraeus**



**Greek Shipping Co-operation Committee**

### **The Posidonia Co-ordinating Committee**

**Chairman:**

John C. Lyras

*Past President of the Union of Greek Shipowners and currently member of its Board*

**Members:**

George D. Pateras

*President, Hellenic Chamber of Shipping*

Theodore E. Veniamis

*President, Union of Greek Shipowners*

Haralambos J. Fafalios,

*Chairman, Greek Shipping Co-operation Committee*

Themistocles Th. Vokos,

*Honorary Chairman, Posidonia Exhibitions SA*

# THE MULTI-BILLION DOLLAR OPPORTUNITY

## The Greek fleet builds on its strengths

With five millennia of trading history, the Greek fleet maintains its course through all weathers. While the top ten largest fleets in the world recently lost value, the upgrading of the Greek fleet has kept its worth above \$100bn. At the same time Greek owners have been ordering new vessels in the shipyards of Japan, China and South Korea. Oil tankers and LNG and LPG carriers are all under construction, along with dry bulk carriers and container ships.

### The Greek shipping cluster

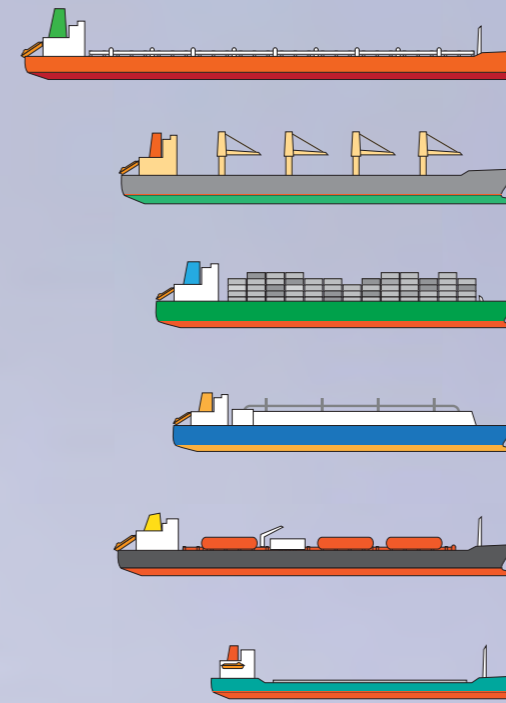
Greece is the home of the world's largest shipping community and the cluster of over 5,000 companies established or represented in Greece includes many of the world's best owners, managers and service companies supporting their operations. More shipping capacity is managed from Greece than anywhere else. 75 operators run fleets each of more than 1m dwt capacity and there are 64 fleets of 20 ships or more.

*The cluster supports the world's largest fleet*

### The Posidonia opportunity

The needs of the Greek shipping cluster have led to the growth of a strong maritime community. Banks, classification societies, law firms, shipbrokers, ship registries and insurers see Greek operators as being among their most important customers. Many international companies have made Piraeus their second base after home headquarters. Hundreds of service providers, technical firms, equipment makers and ship yards also have a presence in the cluster, playing their part in the operation of some 4,000 Greek-owned ships over 1,000grt each.

Posidonia takes its exhibitors to the heart of this community with exclusive access to owners and management keen to engage with suppliers and services for their shipping operations and fleet renewal.



### Greek-owned in 2020\*

#### Oil tankers

**84** on order      **810** in the fleet

#### Ore and bulk carriers

**20** on order      **1,788** in the fleet

#### Pure container ships

**3** on order      **391** in the fleet

#### Liquid gas carriers

**41** on order      **211** in the fleet

#### Chemical and product tankers

**33** on order      **496** in the fleet

#### Cargo, passenger and other vessels

**8** on order      **284** in the fleet

\*Ships over 1,000grt in service or on order, December 2020. Shipping data provided by Naftiliaki/Newsfront





# A world of opportunity

**P**osidonia brings the whole shipping world to its exhibitors. The international shipping community attends in strength with national pavilions and thousands of visitors. But Posidonia is also home to the owners of the world's largest merchant fleet. Greece, the top ship-owning nation, operating 20% of global and 50% of European capacity, represents a multi-billion dollar opportunity for shipbuilders and for suppliers of marine equipment, information technology and the whole spectrum of marine services. Greek companies are the largest client group for shipping's 'invisibles': insurance, finance, sale and purchase.

Technical and operations executives from all over the world will be keen to engage with exhibitors – not only to discuss solutions but to make decisions. Posidonia is known for the business done in its exhibition halls. No other shipping event is attended by as many Greek and international shipowners and shipping executives.



*Greek owners are investing heavily in cutting-edge technology for quality assurance, regulatory compliance and environmental protection. They continue to be the mainstay of the many financial, insurance, classification and professional institutions that are their partners in making such a major contribution to global seaborne trading.*

*Greece, the top ship-owning nation, operates 20% of global and 50% of European capacity*





## Get ready for great business!

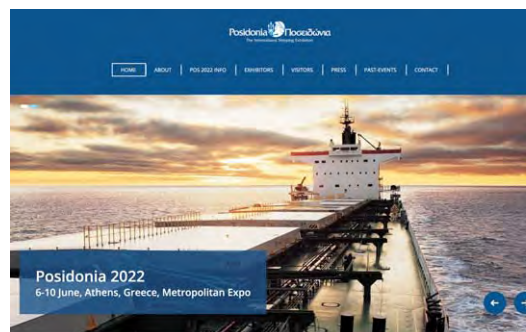
Posidonia continues as the global marketplace for shipbuilders, suppliers of ships' equipment and shipping-related services. Expect keen interest from technical and commercial executives from Greek and international companies in the busy exhibition halls.

As always, the Posidonia exhibition will be strongly attended by Greek shipowners, and exhibitors will find that their technical and operations managers are keen to investigate the latest equipment, technologies, financial and service offerings. The same is true of buyers from the international organisations that together create the largest commercial gathering in the shipping calendar.



The Posidonia exhibitor value package includes all the basics for your successful participation without the extra costs commonly incurred at many events:

- **Free listing in the exhibiting companies catalogue, distributed free to exhibitors and visitors**
- **Free listing on the Posidonia website in the exhibiting companies section, with a link to the exhibitor's website**
- **Free listing with company profile in the Posidonia mobile application**
- **Free electronic visitor invitations for exhibitors to send to clients and contacts**
- **No registration fees**
- **No sub-exhibitor fees**
- **Visitor entrance without charge**
- **Free parking**
- **Free exhibitors' press releases listing on Posidonia website**



*The official Posidonia website reports on the build-up to Posidonia 2022 and provides exhibitor updates and other useful information on how to best organise your participation.*

## Get extra attention

Posidonia's comprehensive exhibitor support goes further with effective marketing tools that boost your message and enhance your presence. Make the most of the opportunity to impress! Cost-effective sponsorship and brand exposure will raise your profile with Posidonia's international audience.

- **Posidonia Games sponsorships**
- **Sponsor-branded bags**
- **Mobile app**
- **Exhibiting companies catalogue**
- **Seminar room**

Advertising opportunities:

- **Posidonia catalogue**
- **Posidonia website**
- **Exhibitor newsletters**
- **Large scale wall spaces**
- **Exhibition halls floor stickers**



## The big issues

Posidonia week's high profile conferences will address the key issues facing the industry, with challenging sessions chaired by industry leaders, fully reported worldwide. Seminars, workshops and media roundtables will give delegates insight into technical issues and opportunities for discussion with international experts.

**Posidonia 2022 will again host the Tradewinds Shipowners' Forum.**



*Posidonia week's high profile conferences will address key issues facing the industry*

## Your sporting chance

If sailing, soccer, squash, basketball, running or golf is your thing, pack your gear and enjoy the friendly rivalry at the Posidonia Games. A highly popular fixture, the games appeal to the competitive spirit of shipping professionals.



## Go centre stage

Posidonia concentrates a greater number of shipping correspondents than any maritime show, reporting every aspect of the week's events: conference debates, exhibitor announcements and deals done in the exhibition halls. The busy press office is the exhibitors' access to the pages of the shipping industry's media: your chance to put your product launch and corporate news in the spotlight at the centre of the world shipping stage.

## 2022 is booking now

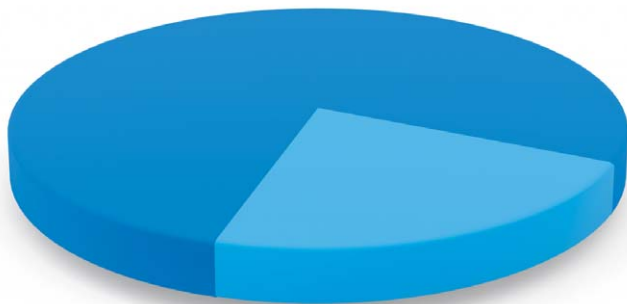
**With over 65% of space at Posidonia 2022 already reserved by returning exhibitors, early booking is the key to the best locations in the expo centre. The organisers' expert team is here to advise on the best package to meet your sales objectives.**

# Posidonia 2018 - Facts & Figures



**EXHIBITING COMPANIES** 2,009

- Domestic 451
- International 1,558



National Pavilions 22  
Countries and Territories 92

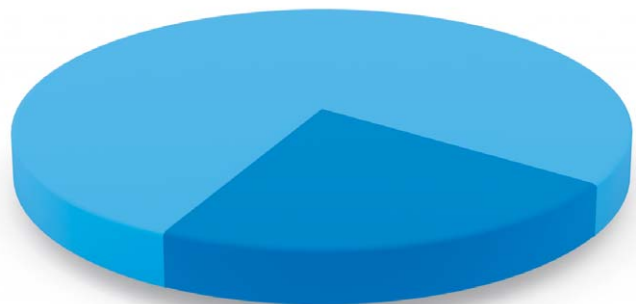
## Countries and Territories represented at Posidonia 2018

Argentina, Aruba, Australia, \*Austria, Azerbaijan, \*Bahamas, Bahrain, Belgium, \*Brazil, Bulgaria, Cameroon, Canada, \*Cayman Islands, Chile, \*China, Colombia, Croatia, Curacao, \*Cyprus, Czech Republic, \*Denmark, Dominican Republic, Egypt, Estonia, Ethiopia, Faroe Islands, Finland, France, \*Georgia, Germany, Ghana, Gibraltar, Greece, Honduras, \*Hong Kong SAR, India, Indonesia, Ireland, Isle of Man, Israel, Italy, Ivory Coast, \*Japan, Jersey, \*Republic of Korea, Kuwait, Latvia, Lebanon, \*Liberia, Lithuania, \*Luxembourg, Malaysia, \*Malta, Marshall Islands, Mexico, Monaco, Montenegro, \*The Netherlands, Nigeria, \*Norway, Oman, Palau, \*Panama, Peru, Philippines, \*Poland, Portugal, Qatar, Romania, Russia, Saudi Arabia, Senegal, Sierra Leone, \*Singapore, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, Togo, Trinidad and Tobago, Tunisia, \*Turkey, Ukraine, United Arab Emirates, \*United Kingdom, Uruguay, \*USA, Venezuela, Vietnam

\* National Pavilion

**VISITORS** 23,527

- Domestic 19,061
- International 4,466



Countries and Territories 104

## Countries and Territories represented at Posidonia 2018

Algeria, Argentina, Australia, Austria, Bahamas, Bahrain, Belgium, Bermuda, Brazil, British Virgin Islands, Bulgaria, Cameroon, Canada, Cayman Islands, Chile, China, Colombia, Congo, Croatia, Cuba, Curacao, Cyprus, Czech Republic, Denmark, Dominican Republic, Egypt, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Ghana, Gibraltar, Greece, Grenada, Guinea, Honduras, Hong Kong SAR, Hungary, Iceland, India, Indonesia, Iran, Ireland, Isle of Man, Israel, Italy, Ivory Coast, Japan, Jordan, Republic of Korea, Latvia, Lebanon, Liberia, Libya, Lithuania, Luxembourg, Malta, Marshall Islands, Mauritius, Mexico, Moldova, Monaco, Montenegro, Morocco, The Netherlands, Nigeria, Norway, Oman, Pakistan, Panama, Paraguay, Philippines, Poland, Portugal, Qatar, Romania, Russia, Saint Kitts and Nevis, San Marino, Saudi Arabia, Senegal, Serbia, Seychelles, Singapore, Slovakia, Slovenia, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Syria, Taiwan, Thailand, Tunisia, Turkey, Ukraine, United Arab Emirates, United Kingdom, USA, Venezuela, Vietnam

**TOTAL ATTENDANCE (exhibitors, visitors and media representatives) 39,485**

# 2022 confirmed Exhibiting Companies

▶ 3M  
▶ 5.11

## A

- ▶ ABACUS MARINE
- ▶ ABACUS MARINE CONSULTANTS LTD
- ▶ ABB TURBOCHARGING
- ▶ ABS
- ▶ ACME
- ▶ ACRUIS SHIPPING (PVT) LTD
- ▶ ADAMAR INTERNATIONAL SHIP SUPPLY CO
- ▶ ADAMAR VALVES
- ▶ ADMES
- ▶ ADVANTAGE AUSTRIA
- ▶ ADVANTECH AE
- ▶ AEOLIAN ENGINEERING - M PAPADANTONAKI & CO
- ▶ AIR FRANCE - KLM
- ▶ ALBA GRADUATE BUSINESS SCHOOL, THE AMERICAN COLLEGE OF GREECE
- ▶ ALFA LAVAL
- ▶ ALFA LAVAL COPENHAGEN A/S
- ▶ ALFA LAVAL LUND AB
- ▶ ALFA LAVAL MOATTI (FILTRATION) SNC
- ▶ ALFA LAVAL TANK EQUIPMENT A/S
- ▶ ALFA LAVAL TUMBA AB
- ▶ ALGEDRAS BAY PORT AUTHORITY
- ▶ ALL MARINE INTERNATIONAL SERVICES LTD
- ▶ ALPHA MARINE ENGINEERING SA
- ▶ ALPHADYNAMIC PUMPS (UK) Ltd
- ▶ ALPHADYNAMIC PUMPS OE
- ▶ ALPHAMEX HYDRAULIC SERVICES
- ▶ ALTRA INDUSTRIAL MOTION
- ▶ THE AMERICAN CLUB
- ▶ AMI
- ▶ AMMITEC (ASSOCIATION OF MARITIME MANAGERS IN TECH & COMMS)
- ▶ AMOS GROUP LIMITED
- ▶ ANALYSIS LTD
- ▶ ANATEUS TRAVEL GROUP
- ▶ ANTIPOLLUTION SA
- ▶ APBA
- ▶ AQUA METRO
- ▶ AQUATHERM GMBH
- ▶ ARCO LTD
- ▶ ARGO MARINE TRAVEL
- ▶ ARGO SA GREEK OIL COMPANY
- ▶ ARGO SYSTEMS
- ▶ ARGONAUTIS MARITIME SERVICES LTD
- ▶ ARMA SHIP SUPPLY INC
- ▶ ART SHIPYARD
- ▶ ASPIDA TRAVEL
- ▶ ATLANTUM MARINE
- ▶ ATLAS SEA GROUP
- ▶ ATMI
- ▶ ATPI
- ▶ AUJEB-MSC INTERNATIONAL SHIPPING, FINANCE AND MANAGEMENT
- ▶ AVIGDIS AUTOMATION SA
- ▶ AVS GLOBAL SHIP SUPPLY
- ▶ AXION COTTON SA

## B

- ▶ THE BAHAMAS MARITIME AUTHORITY
- ▶ BALICO LTD
- ▶ BCA COLLEGE
- ▶ BELLOWS HELLAS
- ▶ BENEFIT SOFTWARE MIKE
- ▶ BENUN R VICKERS & SONS LTD (VICKERS OILS)
- ▶ BESIKTAS SHIPYARD
- ▶ BLRT GRUPP
- ▶ B-METERS
- ▶ BMT REPAIRS
- ▶ B BOGDANOS MARINE BUREAU LTD
- ▶ BOILERMAN SERVICE INTERNATIONAL LTD
- ▶ BOLL UND KIRCH FILTERBAU GMBH
- ▶ BOSCH HERTH
- ▶ BOSUNG ENGINEERING (HELLAS) LTD
- ▶ CHR BOZONS AND SON SA
- ▶ BRANNSTROM
- ▶ BREMSKERL BRAKE LININGS
- ▶ BRUNVOLL AS
- ▶ BURANDO MARITIME SERVICES
- ▶ BUREAU VERITAS HELLAS SA

## C

- ▶ CTE PERDIKARIS ENGINEERING ARCHITECTURAL & TECHNICAL SERVICES PC
- ▶ CAESAR SHIPPING SERVICES (HK) LIMITED
- ▶ CAIM SRL
- ▶ CANAKKALE LIMAN ISLETMESI SANAYI VE TICARET AS
- ▶ CAYMAN REGISTRY
- ▶ CCPIT MACHINERY SUB-COUNCIL
- ▶ H CEBELSKI - POZNAN SA

- ▶ CENTA REXNORD
- ▶ CHANGZHOU CTC PIPELINES SYSTEM CO. LTD
- ▶ CHANTIER NAVAL DE MARSEILLE
- ▶ CHEMAO INTERNATIONAL LTD
- ▶ CHEMAO MARINE CHEMICALS
- ▶ CHIDAMBARAM SHIPCARE PVT LTD
- ▶ CHINA CHAMBER OF COMMERCE FOR IMPORT & EXPORT OF MACHINERY & ELECTRONIC PRODUCTS (CCCEM)
- ▶ CHINA CLASSIFICATION SOCIETY (CCS)
- ▶ CHINA STATE SHIPBUILDING CORPORATION LIMITED
- ▶ CHRIS MARINE
- ▶ CHUGOKU MARINE PAINTS LTD
- ▶ CITY UNIVERSITY OF LONDON
- ▶ CLASSNK
- ▶ CLEEMANN CHAIR SYSTEMS GMBH
- ▶ COFFIN TURBO PUMPS INC
- ▶ COLLETRA FINANCE LIMITED
- ▶ COLTRACD ULTRASONIC
- ▶ COLUMBUS MC KINNON (CMCO)
- ▶ COMBIJET MANUFACTURING LTD
- ▶ COMPASS WATER SOLUTION INC
- ▶ CONSTANTA SHIPYARD (SANTIERUL NAVAL CONSTANTA SA)
- ▶ CONTIOCEAN ENVIRONMENT TECH CO LTD
- ▶ CONTREL ELETTRONICA
- ▶ COOL DYNAMIC - GOUSKOS DIMITRIOS
- ▶ CORAL PRODUCTS AND TRADING SA
- ▶ CORROCOAT HELLAS - N KOINOTIS OE
- ▶ COSCO SHIPPING HEAVY INDUSTRY CO LTD
- ▶ COSTALOS MARITIME SERVICES PTE LTD
- ▶ CR OCEAN ENGINEERING LLC
- ▶ CROSS TECHNICAL SERVICES LTD
- ▶ CROUZET
- ▶ CRUG LTD
- ▶ CRYOSTAR SAS

## D

- ▶ DAN MARINE SHANG
- ▶ DANAGS MANAGEMENT CONSULTANTS SA
- ▶ DANFOSS
- ▶ DANIAMANT
- ▶ DANTEC
- ▶ DEKA SA
- ▶ DELITEK AS
- ▶ DELLNER SHAFT BRAKING SYSTEMS
- ▶ DEMOSMOTORS SA
- ▶ DEREK - THE AMERICAN COLLEGE OF GREECE
- ▶ DESAN SHIPYARD
- ▶ DESIN MARINE & INDUSTRY SERVICES LTD
- ▶ DETURBO GMBH
- ▶ DHL EXPRESS
- ▶ DIVE MARINE GROUP SERVICES
- ▶ DNV GL
- ▶ DODGE
- ▶ DOLPHIN MARINE ENGINEERING & TRADING CO. LTD
- ▶ DONGGUAN EYSON LIFESAIVING EQUIPMENT CO. LTD
- ▶ DONGYANG MFG
- ▶ DOVANKO MARINE INC
- ▶ DPR BV
- ▶ DREW MARINE CHEMICALS HELLAS LTD
- ▶ DRYDOCKS WORLD
- ▶ DSR CORPORATION
- ▶ DUALOG
- ▶ DUAP AG
- ▶ DURBAL

## E

- ▶ ECOCHLOR INC
- ▶ ELEPHANT MARINE SERVICES
- ▶ ELGIN BROWN & HAMER (PTY) LTD
- ▶ ELINOL SA
- ▶ ELITE VIRTUE MARINE SERVICES LIMITED
- ▶ ELKCO MARINE GROUP
- ▶ ELNAVI MONTHLY SHIPPING REVIEW
- ▶ ELVAL ALUMINIUM ROLLING DIVISION OF ELVALHALCOR SA
- ▶ ELVALHALCOR HELLENIC COPPER AND ALUMINIUM INDUSTRY SA
- ▶ ELVIK SA
- ▶ EMERSON / AVENTICS
- ▶ EMMIS MARINE
- ▶ ENABLON
- ▶ ENGINE DECK REPAIR NV
- ▶ ENVIRONMENTAL PROTECTION ENGINEERING SA
- ▶ EPSI SA
- ▶ ERGOMATIC MARINE & INDUSTRIAL EQUIPMENT LTD
- ▶ ERMA FIRST SA
- ▶ E-RUBBER.EU
- ▶ ETEKA SA
- ▶ ETEM SA
- ▶ EUPLIOA DRYDOCKS & SERVICES LTD
- ▶ EUROCHEM INTERNATIONAL
- ▶ EUROFINIS
- ▶ EV AETHERIA LTD
- ▶ EVAL

- ▶ EVERISE SHIPPING SERVICE PTE LTD
- ▶ EVERTEC AB
- ▶ EX EVANIMA LTD
- ▶ EYDE MOORING SOLUTIONS AS

## F

- ▶ FAIR SEAS SHIPPING & YACHTING SERVICES
- ▶ FARAD HEAT EXCHANGERS
- ▶ FEAC ENGINEERING PC
- ▶ FENGSHUN MARINE SERVICE CO. LTD
- ▶ FENNER
- ▶ FERRYL ANTICORROSIIVE PRODUCTS
- ▶ FILTERKON LTD
- ▶ FILTERSAFE
- ▶ FILTREX FILTER SOLUTIONS
- ▶ FIMET - WATTS INDUSTRIES
- ▶ FINOCEAN LTD
- ▶ FINSULATE BV
- ▶ FITCO SA
- ▶ FKAB
- ▶ FLENDER
- ▶ FNT AT SEA SERVICES LTD
- ▶ FORTUNE TECHNOLOGIES SA
- ▶ FRAMO AS
- ▶ FRANMAN
- ▶ FREMONT MARINE SERVICES LLC
- ▶ FREMONT SHIP SPARE PARTS & CHANDLERS LLC
- ▶ FUJI ELECTRIC
- ▶ FURUND HELLAS SA

## G

- ▶ GAC GROUP
- ▶ GAP NAFTOSOL
- ▶ GASTRADE SA
- ▶ GAWALAS A NEOFYTOS MON IKE
- ▶ GAZPROMNEFT LUBRICANTS LTD
- ▶ GAZTRANSPORT & TECHNIGAZ (GTT)
- ▶ GEFA GEMI VE FABRIKA MALZEMELERI HIRDAVAT TIC SAN LSTI
- ▶ GEMAK GROUP OF COMPANIES
- ▶ GENERAL FILTERS SA
- ▶ GENERON
- ▶ MARITIME TRANSPORT AGENCY OF GEORGIA
- ▶ GERTSEN & OLUFSEN
- ▶ GET SHIPPING TRADING & CONSTRUCTIONS LTD
- ▶ TJ GIARDIDIS MARINE SERVICES CO LTD
- ▶ GIBRALTAR PORT AUTHORITY
- ▶ GIOTOPOULOS TOOLS AND SAFETY
- ▶ JOHN GIOXAS & CO SA
- ▶ GKM INTERNATIONAL LDA
- ▶ GLAFOS MARINE LTD
- ▶ GLOBUS MARINE CO - FILIPPAKIS
- ▶ GO SHIPPING @ MANAGEMENT INC
- ▶ GOLDEN CARGO SA
- ▶ GOSSEN METRAWATT
- ▶ GPK SA
- ▶ GRECO STROM - STROMATOPOIJA ATHINON LTD
- ▶ GTT
- ▶ GUANGZHOU GRAND MASTER EXHIBITION CO LTD
- ▶ GUANGZHOU LINKS EXHIBITION CO. LTD
- ▶ GUARDIAN
- ▶ GUVEN KEPCE MAKINE SANIYI VE TICARET AS

## H

- ▶ HAXING MARITIME ELECTRIC GROUP
- ▶ HAJIEFREMEDIS SA
- ▶ HALCOR. COPPER TUBES DIVISION OF ELVALHALCOR SA
- ▶ HAMMELMANN GMBH
- ▶ HANKUK CARBON
- ▶ HANLA
- ▶ HANS JENSEN LUBRICATORS
- ▶ HANSA FLEX AG
- ▶ HAPCON (YANGZHOU) AUTOMATION TECHNOLOGY CO. LTD
- ▶ HARLAS INTERNATIONAL TRANSPORT SA
- ▶ HATCHTEC MARINE SERVICE LIMITED
- ▶ HAT-SAN SHIPYARD (HAT-SAN GEMI INSAA BAKIM ONARIM DENIZ NAKLIYAT SAN TIC AS)
- ▶ HAWK
- ▶ HBC RADIOMATIC
- ▶ HEADWAY TECHNOLOGY GROUP (QINGDAO) CO LTD
- ▶ HELEXCO COMPANY LTD
- ▶ HELLAS MARINE ELECTRONICS (GEORGE KATSAFANAS & SIA OE)
- ▶ HELLENIC CABLES SA
- ▶ HELLENIC ENVIRONMENTAL CENTER (HEC)
- ▶ HELLENIC MANAGEMENT CENTRE / ICS GREEK BRANCH
- ▶ HELLENIC RADIO SERVICES SA
- ▶ HELLENIC WELDING ASSOCIATION
- ▶ HEMEXPO - HELLENIC MARINE EQUIPMENT MANUFACTURERS & EXPORTERS
- ▶ HERIANA CO LTD
- ▶ HEXAGON EUROPE SA
- ▶ HI AIR KOREA CO
- ▶ HIFI FILTER

- ▶ A HILIOS LTD
- ▶ HISAKA WORKS LTD
- ▶ HUACHENG RUBBER PRODUCT CO. LTD
- ▶ HULLWIPER
- ▶ HYDE MARINE INC
- ▶ HYDREX NV
- ▶ HYDRO TITAN EE
- ▶ HYDROMASTER PROPULSION BV
- ▶ HY-LOK CORPORATION
- ▶ HYUNDAI BWTS
- ▶ HYUNDAI ELECTRIC
- ▶ HYUNDAI HEAVY INDUSTRIES CO

## I

- ▶ IGUS CABLES & CABLE CHAINS
- ▶ IKNOW
- ▶ IMIT
- ▶ INCHCAPE SHIPPING SERVICES SA
- ▶ INDIAN REGISTER OF SHIPPING
- ▶ INJEGOV SA
- ▶ INSB CLASS
- ▶ INTELSHIP LTD
- ▶ INTERMODAL
- ▶ INTERNAFTIKI AEBE
- ▶ INTERNATIONAL MANAGEMENT STUDIES - IMS COLLEGE
- ▶ INTERNAVA LTD
- ▶ INTERTEK CALEB BRETT
- ▶ INTERTEK LINTEC
- ▶ INTERVARDOS SA
- ▶ INTRA MARE
- ▶ IQ SOLUTIONS SA
- ▶ IRI / THE MARSHALL ISLANDS REGISTRY
- ▶ IRONPUMP - ELLEHAMMER A/S
- ▶ ISLE OF MAN SHIP REGISTRY
- ▶ PRIVAT STOCK COMPANY 'ISRY'
- ▶ ISTANBUL EXPORTERS' ASSOCIATION

## J

- ▶ JAGGERY HOLDINGS
- ▶ JAPAN RADIO CO LTD
- ▶ JAPAN SHIP EXPORTERS' ASSOCIATION (JSEA)
- ▶ JAPAN SHIP MACHINERY & EQUIPMENT ASSOCIATION (JSMEA)
- ▶ JETS A/S
- ▶ JIANGSU CCPIT INTERNATIONAL CONFERENCE & EXHIBITION CO. LTD (JISCEC)
- ▶ JIANGSU HONEST CABLE
- ▶ JIANGSU MASADA HEAVY INDUSTRIES CO. LTD
- ▶ JIANGSU UNITED ASIA INTERNATIONAL EXHIBITION CO LTD
- ▶ JIAXIGN RONGSHENG LIFESAIVING EQUIPMENT CO. LTD
- ▶ JULIJ ROPE CO LTD
- ▶ JOHNSEN CONTROLS
- ▶ JOME ENGINEERING LLC
- ▶ JONGHAP KOREAN PARTS INC
- ▶ JOTUN
- ▶ JOTUN HELLAS LTD
- ▶ JURID

## K

- ▶ KAESER KOMPRESSOREN SE
- ▶ KANGRIM
- ▶ K KARAGIANNIS AND SONS PC
- ▶ A KARITZIS & ASSOCIATES LLC
- ▶ KARCHER MARINE
- ▶ C&A STAVROS KASSIDIARIS SA
- ▶ KATRADIS MARINE ROPES INDUSTRY SA
- ▶ KC LTD
- ▶ KCC MARINE PAINTS
- ▶ KEMEL CO LTD
- ▶ KEPPEL SHIPYARD LTD
- ▶ KOBELCO
- ▶ P KOKKINIS LTD
- ▶ KOMEA (KOREA MARINE EQUIPMENT ASSOCIATION)
- ▶ KOREA OFFSHORE & SHIPBUILDING ASSOCIATION
- ▶ KOREAN REGISTER
- ▶ KORKIDIS BROS CO GROUP
- ▶ D KORONAKIS SA
- ▶ KOTRA (KOREA TRADE - INVESTMENT PROMOTION AGENCY)
- ▶ KRAFTPOWERCON SWEDEN AB
- ▶ KTE
- ▶ KTR SYSTEMS
- ▶ KTS - KAPA TECHNICAL SERVICES LTD
- ▶ KVH INDUSTRIES
- ▶ KYMA
- ▶ KYVERNITIS TRAVEL AND SHIPPING SA

## L

- ▶ LAB
- ▶ LAGAAY INTERNATIONAL BV
- ▶ LALIZAS SA
- ▶ LAMDA CLEANING SYSTEMS, PC
- ▶ LANDMARK MARINE
- ▶ LAZARIS LTD

- ▶ LEGERO INTERNATIONAL GROUP BV
- ▶ LGMAR SOFTWARE
- ▶ LINDRIDIS EMM LTD
- ▶ LIXOURGIOTIS IOANNIS DIVING STATUS
- ▶ LLOYD'S REGISTER
- ▶ LOGIMATIC
- ▶ LOKIT POLYMER PTE LTD
- ▶ LPC SA (CYCLO-AMIN MARINE LUBRICANTS)
- ▶ LUBRICATION ENGINEERS INC
- ▶ LUBRICHEMO HELLAS CO
- ▶ LUCIFER PARKER
- ▶ LUKOIL MARINE LUBRICANTS GERMANY GMBH
- ▶ LUPI SRL

## M

- ▶ MACGREGOR
- ▶ MAEM SP Z DO
- ▶ MAK CHEM
- ▶ MANTANCO SA
- ▶ MAREL ELECTRONICS SA
- ▶ MAREVANTON HELLAS LTD
- ▶ MARFLEX
- ▶ MARIAPPS DIGITAL SOLUTIONS
- ▶ MARICHEM MARGASES HELLAS SA
- ▶ MARILOT ELECTRONIC SYSTEMS LTD
- ▶ MARINE CORROSION SERVICE LIMITED
- ▶ MARINE PLUS SA
- ▶ MARINE SPARES PTE LTD
- ▶ MARINE STEEL
- ▶ MARINE SUPPORT IKE
- ▶ MARINE TOURS SA
- ▶ MARINETECH SHIP SPARES
- ▶ MARINETRAFFIC
- ▶ MARISO CORPORATION
- ▶ MARITA HELLAS SA
- ▶ MARITIME ECONOMIES - IP LIBERTYPRESS MIKE
- ▶ MARPOINT - KYRKOS ALAFODIMOS IKE
- ▶ MARSHIP ENGINEERING
- ▶ MARTEL CALIBRATORS
- ▶ MASCHINENFABRIK REINHAUSEN
- ▶ MAST MARITIME SERVICES SA
- ▶ MASTER DIVERS (PVT) LTD
- ▶ MATRA
- ▶ MBS TURBO HOLLAND BV
- ▶ MECPARTNER DENIZCILIK VE MUHENDISLIK DIS TICARET LIMITED SIRKETI
- ▶ MELITA POWER DIESEL GREECE MAE
- ▶ METIS CYBERSPACE TECHNOLOGY SA
- ▶ METLOCKAST HELLAS LTD
- ▶ METOS OY
- ▶ METRICA SA
- ▶ METROPOLITAN COLLEGE - MARITIME ACADEMY
- ▶ MICRODATA DUE SRL
- ▶ MIRAI MARINE VALVES PTE LTD
- ▶ MITSUI E&S MACHINERY CO LTD
- ▶ MMBB
- ▶ MOBREY
- ▶ MOORE
- ▶ MORAN CYBER
- ▶ MORAN OFFICE OF MARITIME & PORT SECURITY (MOMPS)
- ▶ MORAN POLLUTION & SAFETY CORP
- ▶ MORAN SHIPPING AGENCIES, INC
- ▶ MOTOCRAFT SA
- ▶ GEORGE MOUNDREAS & COMPANY SA
- ▶ I MOUSTAKARIAS AI & CO EE
- ▶ MPD GREECE MAE
- ▶ MPS (MARINE PERFORMANCE SYSTEMS BV)
- ▶ MTU FRIEDRICHSHAFEN GMBH
- ▶ MULTIMARINE SHIPYARDS LTD
- ▶ MYLAKI SHIPPING AGENCY LTD

## N

- ▶ NAFTIKA CHRONIKA MAGAZINE
- ▶ NAFTILAKI / NEWSFRONT
- ▶ NAFTILAKI THE GREEK SHIPPING REVIEW
- ▶ NAJAS SCIENTIFIC ANALYTICAL LABORATORIES SA
- ▶ NAKASHIMA PROPELLER CO LTD
- ▶ NAKILAT - KEPPEL OFFSHORE & MARINE LTD
- ▶ NAMIBIA DRYDOCK & SHIP REPAIR (PTY) LTD (NAMDOCK)
- ▶ NANAWA
- ▶ NAVARINO
- ▶ NAVIGATOR SHIPPING CONSULTANTS LTD
- ▶ NBS MARITIME (NAVIBULGAR SERVICES LTD)
- ▶ NETWORK ENTERPRISES CO LTD
- ▶ NEWSFRONT GREEK SHIPPING INTELLIGENCE
- ▶ NEWSFRONT SHIPPING PUBLICATIONS
- ▶ NILTANA LTD
- ▶ NINGBO CHIYANG ELECTRONIC CO. LTD
- ▶ NINGBO DIM SHIP SERVICES & ENGINEER CO. LTD
- ▶ NINGBO J-MARINE IMP & EXP CO. LTD
- ▶ NINGBO NEW MARINE LIFESAIVING EQUIPMENT CO LTD

- ▶ NIPPON PAINT MARINE (EUROPE) GMBH
- ▶ NISHISHIBA ELECTRIC CO LTD
- ▶ NOHKEN
- ▶ NOV FIBER GLASS SYSTEMS
- ▶ NOVA ELECTRONICS SA

## O

- ▶ O.MIND CREATIVES (DIMITRIADIS TH & CO PC)
- ▶ O&K MARINE ENGINEERING CO. LTD
- ▶ OCEAN FLEET (HK) SPARE PARTS CO. LIMITED
- ▶ OCEAN MARINE SERVICES
- ▶ OCEANDYNAMIC MARINE ENGINEERING AND TRADING LTD
- ▶ OCEANIC CATERING
- ▶ OCEANIC MARINE SERVICES LTD
- ▶ OCEANKING TECHNICAL & TRADING SA
- ▶ OCEANTECH SHIPPING & TRADING LTD
- ▶ ODESSOS SHIPREPAIR YARD SA
- ▶ OKEANONE SHIP REPAIRS & MARINE SERVICES SA
- ▶ OKT SHIPPING & TRADING LTD
- ▶ OLYMPIUS - MISTRAS
- ▶ OMAN DRYDOCK COMPANY
- ▶ OMEC MOTORS
- ▶ ONE OCEAN
- ▶ OPTEX
- ▶ ORCAN
- ▶ ORKOT MARINE BEARINGS
- ▶ OSAKA BOILER MFG CO LTD
- ▶ OSTAR MARINE SERVICE CO LTD

## P

- ▶ PAGONIS BROS PC
- ▶ PALAU INTERNATIONAL SHIP REGISTRY
- ▶ PALMARINE (HELLAS)
- ▶ PALUMBO SHIPYARDS
- ▶ PAN MARINE & INDUSTRIAL SERVICES LTD
- ▶ CANAL DE PANAMA
- ▶ GENERAL CONSULATE OF PANAMA IN GREECE
- ▶ PANAMA MINISTRY OF FOREIGN AFFAIRS
- ▶ PANAMA SHIPPING AGENCY & SERVICES SA
- ▶ PANASIA CO. LTD
- ▶ PANEL TV
- ▶ PANOLIN INTERNATIONAL INC
- ▶ J & E PAPADOPOULOS SA
- ▶ PARAMINA SA
- ▶ PARKER
- ▶ PARKER KITTIWAKE
- ▶ PEINER SMAG LIFTING TECHNOLOGIES GMBH
- ▶ PENASCOP UNITED
- ▶ PERIMENIS ELECTRICAL SERVICES LTD
- ▶ S KONSTANTINIDIS & CO LTD - PHARMAMEDIHLEP
- ▶ PHILADOATINGS
- ▶ PHOENIX REGISTER OF SHIPPING SA
- ▶ PILOT MARINE SUPPLIES
- ▶ PIRAEUS MARINE SERVICES SA
- ▶ PIRAEUS PORT AUTHORITY SA
- ▶ PK VALVES
- ▶ POLYECO
- ▶ POSEIDON MARINE SUPPLIERS LTD
- ▶ JOHN A POULPOULOS & CO
- ▶ PPG PROTECTIVE AND MARINE COATINGS
- ▶ PRECISION PRODUCTS UK
- ▶ PRIME PRODUCTS LTD
- ▶ PROGAJA
- ▶ A S PROTE MARITIME LTD
- ▶ PROTISTON LTD
- ▶ PSB & CO SA
- ▶ PSYCHOTHEM
- ▶ PTR HOLLAND GROUP
- ▶ PYRSOS SAFETY

## Q

- ▶ QINGDAO I-FLOW CO LTD
- ▶ QINGDAO WANCHENG ANCHOR CHAIN CO LTD
- ▶ QINHUANGDAO SINO-OCEAN MARINE EQUIPMENT & MACHINERY CO LTD

## R

- ▶ R AND D MARIN
- ▶ R ROUVARI OY (HULLMOS)
- ▶ RAFNAR HELLAS PC
- ▶ RECOM
- ▶ REGAL BELDIT (JAURE-KOP FLEX-ROTOR-CEMP-MARATHON-ROLLWAY)
- ▶ REICH KUPPLUNGEN
- ▶ REMONTOWA SHIPREPAIR YARD
- ▶ RESOLUTE MARITIME SERVICES INC
- ▶ REXNORD-CENTA
- ▶ RIGHTCOM TELECOMS LTD
- ▶ RIKO
- ▶ RINA (THE ROYAL INSTITUTION OF NAVAL ARCHITECTS)
- ▶ RINA HELLAS LTD

- ▶ RIVERTRACE ENGINEERING
- ▶ RKC INSTRUMENT
- ▶ RM PROPULSION BV
- ▶ RMS MARINE SERVICE COMPANY LTD
- ▶ ROI SA
- ▶ ROSS MARINE & INDUSTRIAL SERVICES
- ▶ ROXTEC INTERNATIONAL AB/ROXTEC SERVICES AB
- ▶ RU STEEL
- ▶ RUBY PUMP EE

## S

- ▶ SAES - SAFETY ENGINEERING SERVICES
- ▶ SAFETY ENGINEERING SERVICES SA
- ▶ SAIFEE SHIP SPARE PARTS & SHIP CHANDLERS LLC
- ▶ SAMSUNG ELECTRONICS GOODS SM SA
- ▶ SAN GIORGIO DEL PORTO
- ▶ SASAKURA ENGINEERING CO LTD
- ▶ SATELLITE AND MARITIME TELECOMMUNICATIONS SA
- ▶ SCHALLER AUTOMATION
- ▶ SCHOTTTEL GMBH
- ▶ SCIENCO INTANK WBTS
- ▶ SCIENCOFAST
- ▶ SEA POWER LTD
- ▶ SEABRIGHT - A MALLIOS
- ▶ SEALONG MARINE ENGINEERING LIMITED
- ▶ SEAWAVE MARINE ENTERPRISES LIMITED
- ▶ SEFINE SHIPYARD
- ▶ SEIM SCREW PUMPS
- ▶ SELCO
- ▶ SELECTION SA
- ▶ SEMBCORP MARINE LTD
- ▶ SENDA SHIPPING ENGINEERING & SERVICE LTD
- ▶ SENSOWANT
- ▶ SERVOMEX
- ▶ SEVEN SEAS
- ▶ SEW-EURODRIVE
- ▶ SGF
- ▶ SHANDONG NORTH OCEAN NEW MATERIAL TECHNOLOGY CO. LTD
- ▶ SHANGHAI HUCHUAN HEAVY INDUSTRY CO. LTD
- ▶ SHANGHAI MARINE DIESEL ENGINE RESEARCH INSTITUTE (SMDERI)
- ▶ SHIP SPARES LOGISTICS BV
- ▶ SICK HELLAS LTD
- ▶ SIDENOR SA
- ▶ SIEMENS
- ▶ SILLA METAL
- ▶ SKF
- ▶ SKF HELLAS
- ▶ SKIPPER ON DECK
- ▶ A SKOURA SA
- ▶ SMC
- ▶ SOLAS MARINE SERVICES CO LLC
- ▶ SOUTHERN CROSS MARINE SUPPLIES
- ▶ SPANMARINE
- ▶ SPANOPOULOS GROUP
- ▶ SPECTRUMLABS SA
- ▶ SPEED AIR SA
- ▶ SRH MARINE ELECTRONICS SA
- ▶ SSL AIR
- ▶ STOP AEBE
- ▶ STROMAG
- ▶ STROGOWELL
- ▶ STUCKE ELEKTRONIK GMBH - STUCKE GROUP
- ▶ SUBSEA INDUSTRIES NV
- ▶ SUZHOU JIUMEI FIBERGLASS
- ▶ SVANEHOEJJA/S
- ▶ PSB & CO SA
- ▶ SWIFT MARINE BV
- ▶ SWISS APPROVAL TECHNISCHE BEWERTUNG AE
- ▶ K & A SYNODINOS SA

## T

- ▶ TAIKO KIKAI
- ▶ TAIRIS AEBE
- ▶ TAIYO
- ▶ TALLINN SHIPYARD
- ▶ TALOS SUPPLIES
- ▶ TAMROTOR MARINE COMPRESSOR
- ▶ TANABE COMPRESSOR CO LTD
- ▶ TB WOOD'S
- ▶ TEAM TEC (ex-OCEANSAVER AS)
- ▶ TEAM TEC A/S
- ▶ TEAMWORKS LTD
- ▶ TECH CUDED IKE
- ▶ TECHNIVA SA
- ▶ TEHMAR
- ▶ TEHO EUROPE BV
- ▶ TELEMATIC MEDICAL APPLICATIONS LTD
- ▶ TERASAKI
- ▶ TEREM - SHIPYARD FLOTSKI ARSENAL - VARNA LTD
- ▶ TERRAGON ENVIRONMENTAL TECHNOLOGIES INC

- ▶ TERSAN SHIPYARD
- ▶ THEODOSIU BROS LTD/TRIAD LTD
- ▶ THEO-MAN
- ▶ THOMAS MILLER BV - GREEK BRANCH
- ▶ THORDON BEARINGS
- ▶ THURAYA
- ▶ TK TUZLA SHIPYARD
- ▶ TMS GROUP
- ▶ TNL GREECE SA
- ▶ TOTAL LUBMARINE
- ▶ TOTAL MARINE FULES
- ▶ TOTOTHEO MARITIME LTD
- ▶ TPR FIBERDUR GMBH & CO KG
- ▶ TRADEFORCE NAVIGATION SA
- ▶ TRADEWINDS
- ▶ TRANSFLUID
- ▶ TRELLEBORG SEALING SOLUTIONS
- ▶ TRIDENT MARITIME
- ▶ TRIMOD BESTA
- ▶ TRU-MARINE PTE LTD
- ▶ TURPORES PVT LTD
- ▶ TURBOMARE LTD
- ▶ TURBOTECHNIKI LTD
- ▶ TURKU REPAIR YARD
- ▶ TUUKRITODDE OU
- ▶ TWIN DISK
- ▶ TYOD FIRE & INTERGRATED SOLUTIONS

## U

- ▶ UNITED KINGDOM HYDROGRAPHIC OFFICE (UKHO)
- ▶ UNIVERSITY OF STRATHCLYDE
- ▶ UNIVERSITY OF THE AEGEAN - MARINE REMOTE SENSING GROUP (MRSG) - DEPT OF MARINE SCIENCES
- ▶ UTECO ABBE
- ▶ UWT

## V

- ▶ V GROUP LTD
- ▶ VALMARINE SERVICES SA
- ▶ VANDOS SA
- ▶ VOL AEC MARITIME BV
- ▶ VEN ENGINEERING SA
- ▶ VEOLIA (RWI)
- ▶ VERTIDRIVE
- ▶ VICTOR MARINE
- ▶ VIKING LIFE SAWING EQUIPMENT
- ▶ VIKTOR LENAC SHIPYARD
- ▶ VIMAR HELLAS SA
- ▶ VIPER WRL
- ▶ VODAFONE
- ▶ VOITH BHS
- ▶ VOITH TURBO
- ▶ VOLCANO CO LTD
- ▶ VOULIS GEDEON & SIA OE

## W

- ▶ WEATHERNEWS GREECE
- ▶ WENZEL MARINE GMBH & CO KG
- ▶ WENZHOU HELI AUTOMATIC METER CO. LTD
- ▶ WESTERN SHIPREPAIR (KLAIPEDA SHIPYARD)
- ▶ WILHELMSEN SHIPS SERVICE HELLAS SA
- ▶ WILSON & KYLE
- ▶ WIMA - WORLDWIDE INDUSTRIAL & MARINE ASSOCIATION
- ▶ WINGD
- ▶ WISKA HOPPMANN GMBH
- ▶ WORLD-LINK COMMUNICATIONS
- ▶ WORLD MARINE SERVICES INC
- ▶ WSK - INTERNATIONAL SP ZO O
- ▶ WW TRADE SINGAPORE PTE LTD

## X

- ▶ XANTHIS SA
- ▶ XIAMEN G-CHANCE INTERNATIONAL EXHIBITION CO LTD
- ▶ XINGLUN ROPE (EUROPE) CO LTD

## Y

- ▶ YANGSHAN MARINE (SHANGHAI) CO. LTD
- ▶ YANMAR
- ▶ YOOWON INDUSTRIES

## Z

- ▶ ZARGES
- ▶ ZEA MARITIME SERVICES INC
- ▶ ZELEN TECH INC
- ▶ ZENITEL VINGTOR STENTOFON PHONTECK GROUP
- ▶ ZERVIOUDAKIS MARINE SUPPLIES LTD
- ▶ A ZISMPOPOULOS SA
- ▶ ZOSI EFSTATHIOU SA
- ▶ ZOLLEIN GMBH & CO KG



## REGIONAL SALES REPRESENTATIVES

- **International sales** except those territories listed below:

**Informa Markets/Seatrade**

Email: [chris.adams@informa.com](mailto:chris.adams@informa.com), Mobile +44 (0) 7866 799191

Contact: Mr Chris Adams

Email: [helen.walters@informa.com](mailto:helen.walters@informa.com), Mobile +44 (0) 7866 799219

Contact: Mrs Helen Walters

- For **China**, including Hong Kong and Taiwan: **Informa Markets**, Hong Kong  
Tel. +852 2827 6211  
Email: [elaine.yip@informa.com](mailto:elaine.yip@informa.com)  
Contact: Mrs Elaine Yip

- For the **United States of America and Canada:**  
**The Maritime Executive**

Tel. +1 561 797 0668

Email: [bkeil@maritime-executive.com](mailto:bkeil@maritime-executive.com)

Contact: Mr Brett Keil

- For **Greece, Balkans, Cyprus, Russia, Sweden, Turkey, Ukraine and Latin America**

contact the Posidonia organisers direct:

Tel. +30 210 4283 608

Email: [posidonia@posidonia-events.com](mailto:posidonia@posidonia-events.com)



Organisers: **Posidonia Exhibitions SA**

4-6 Efplias Street, 185 37 Piraeus, Greece, Tel. +30 210 428 3608

E-mail: [posidonia@posidonia-events.com](mailto:posidonia@posidonia-events.com) Website: [www.posidonia-events.com](http://www.posidonia-events.com)

# オンラインブース出展

## オンラインツールを用いた、リモート出展

ジャパンパビリオン内にオンラインブースを設置し、現地参加が難しい会員企業向けに、現地顧客(船主、造船所等)に対するPR機会を創出

大型モニターやPC・タブレットを配置して、出展各社の紹介動画放映や連絡先QRコードを表示する等、訪問客の問い合わせにフレキシブルに対応

さらに、申し込み状況に応じて、Web会議システムを導入し、リアルタイムでの顧客とコミュニケーションにより、より効果的なPRを可能となる。

### 仕様 (仮)

- ①出展者ロゴ
- ②大型モニター \* 40インチクラス想定
- ③椅子 ※来場者用
- ④カタログラック
- ⑤PC、タブレット
- ⑥Web会議システムアカウント ※申し込み状況による
- ⑦会場インターネット環境

※仕様は仮のものであるため、申し込み状況に応じて変更の可能性がございますので、あらかじめご了承ください。



図 1 : オンラインブース 出展イメージ  
(モニター、タブレット配置)



図 2 : Web会議システム 運用イメージ

※上記図1、2はイメージのため、実物と異なる場合がございます。